



County

Philadelphia County

Quarterly Update

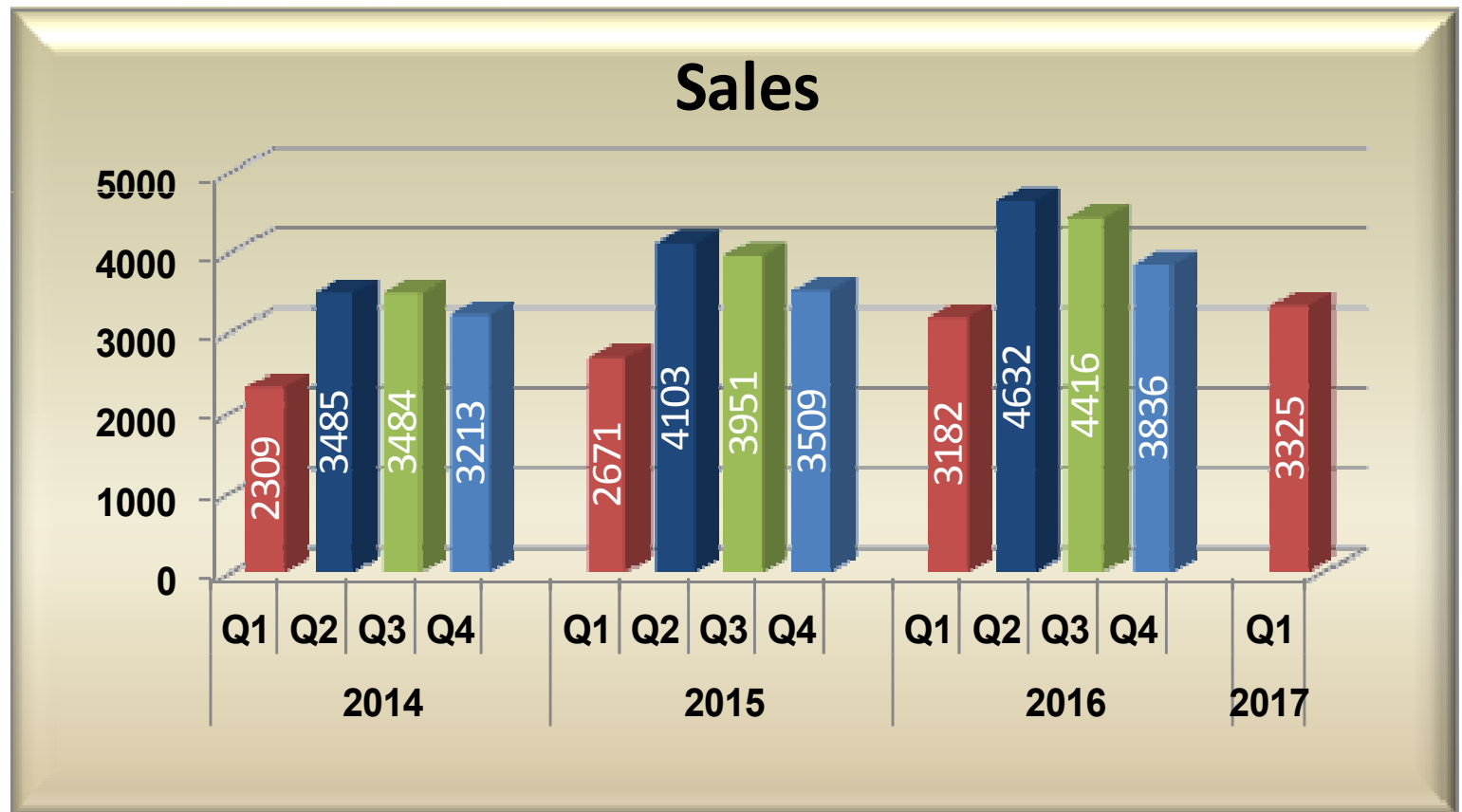
First Quarter 2017 Report



Market Update

■ Total Quarterly Sales

- YTD 2017 vs. 2016: 4.5%
- Q1 2017 vs. Q1 2016: 4.5%

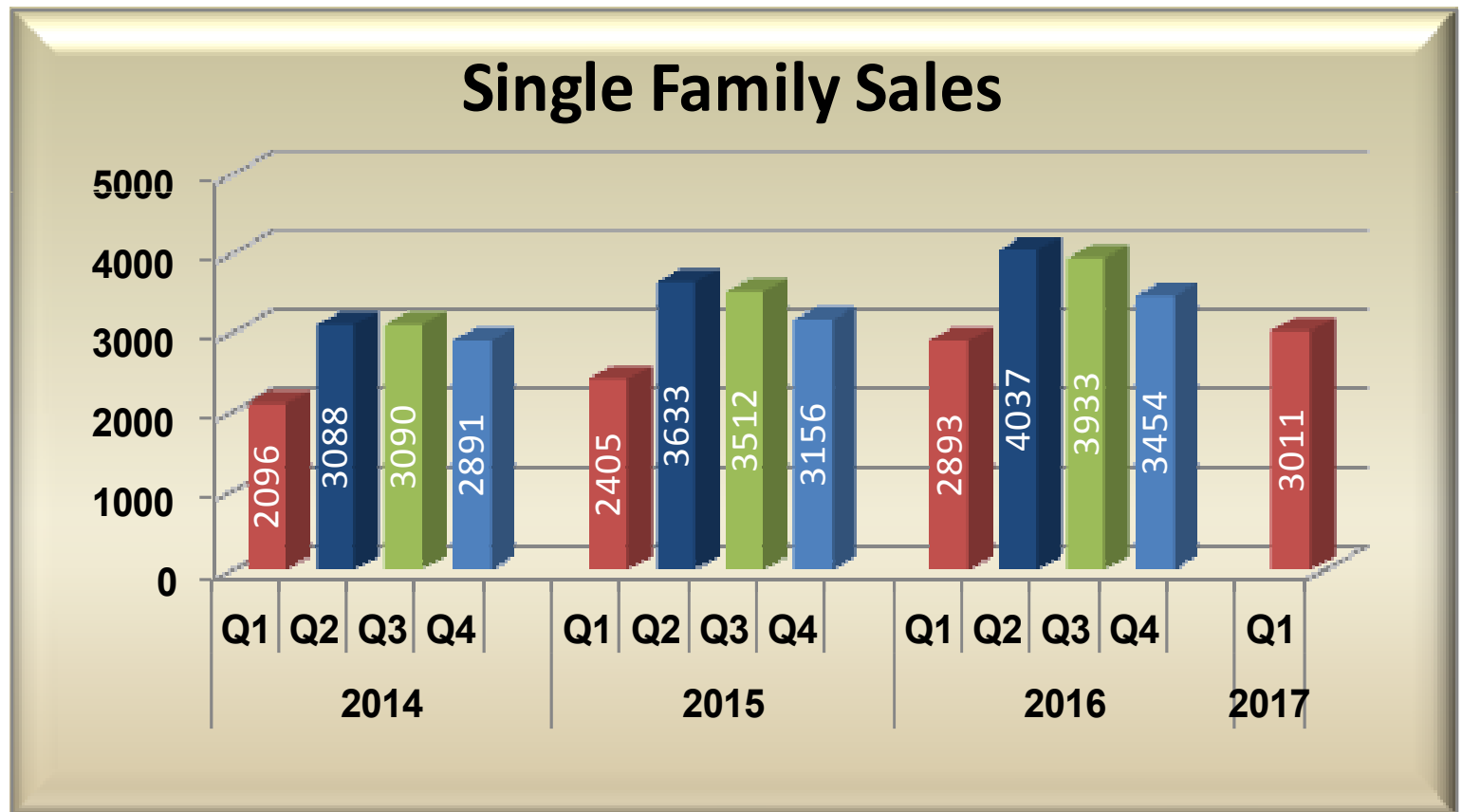




Market Update

■ Single Family Quarterly Sales

- YTD 2017 vs. 2016: 4.1%
- Q1 2017 vs. Q1 2016: 4.1%

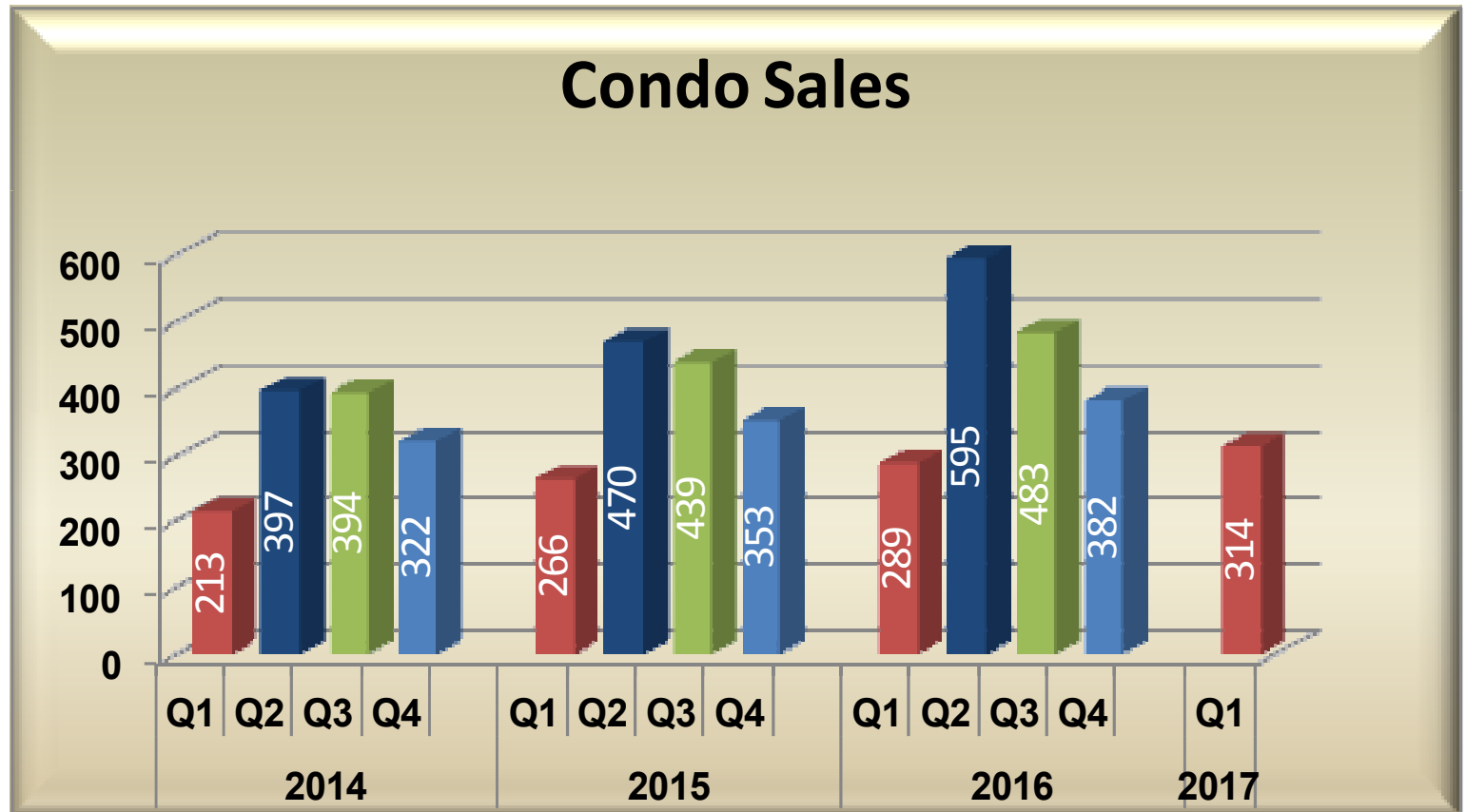




Market Update

Condo Quarterly Sales

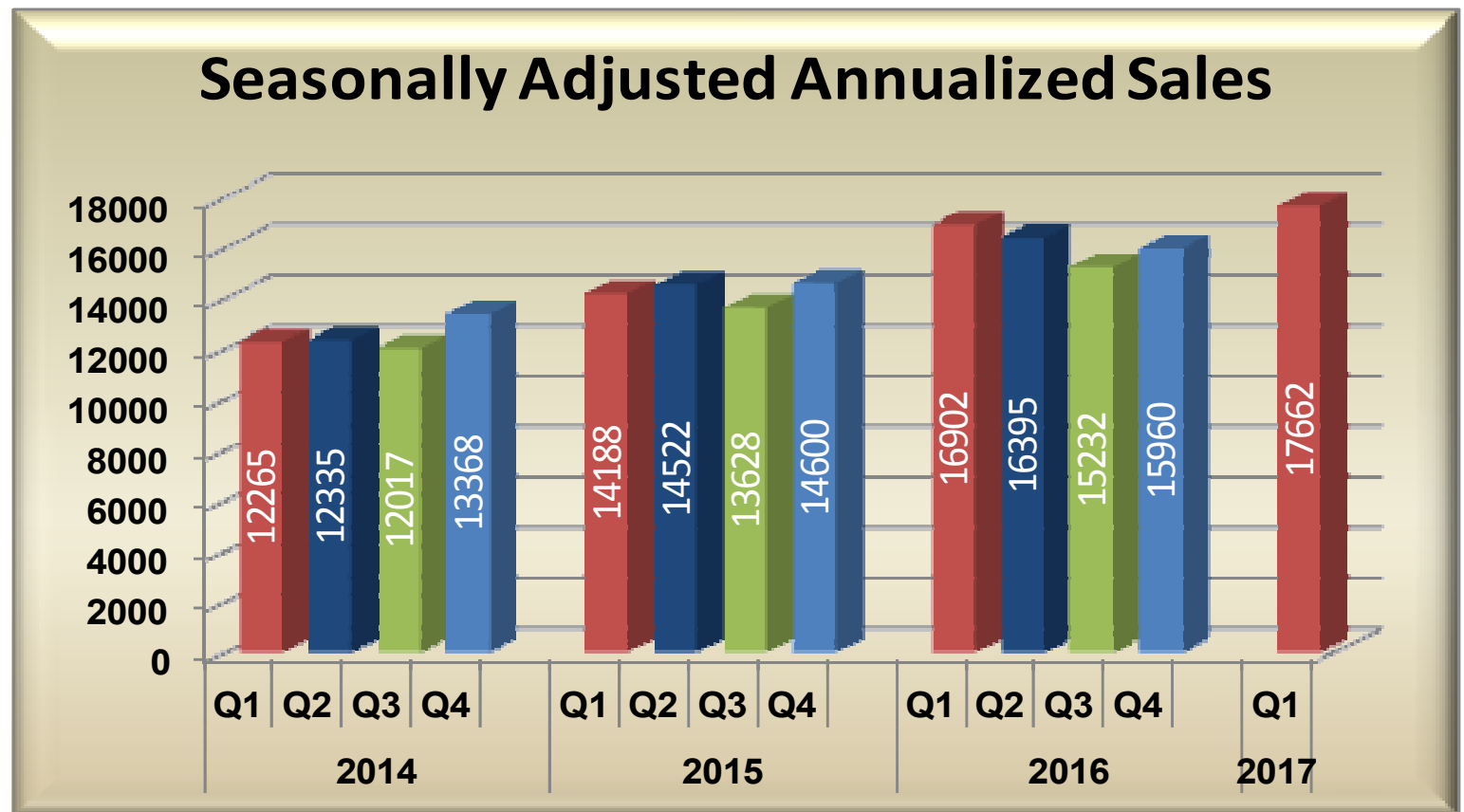
- YTD 2017 vs. 2016: 8.7%
- Q1 2017 vs. Q1 2016: 8.7%





Market Update

- Seasonally Adjusted Annualized Sales
 - Q1 2017 vs. Q4 2016: 10.7%
 - Q1 2017 vs. Q1 2016: 4.5%





Market Update

- Townships with the highest number of sales this quarter

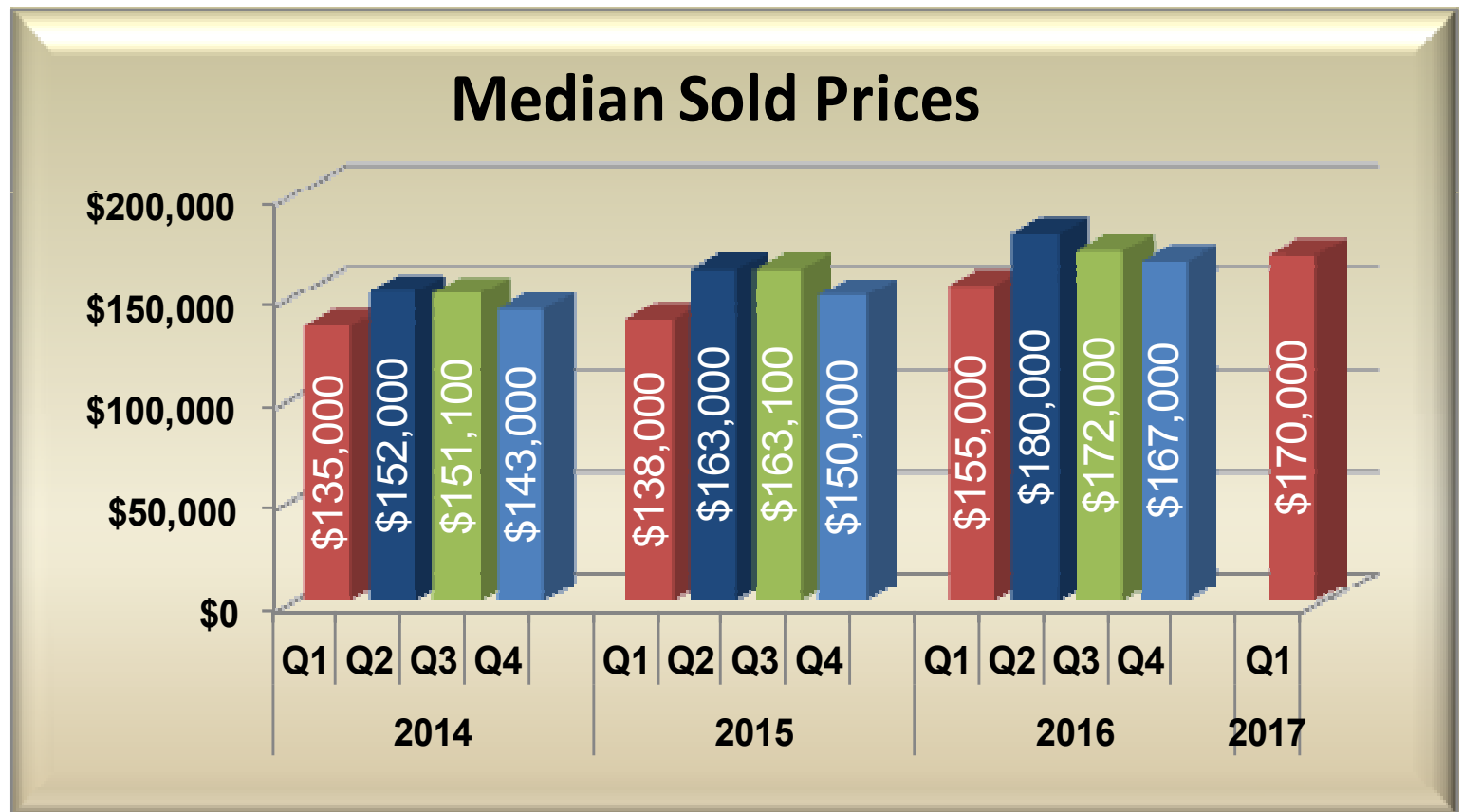
Sales	Current Quarter	Previous Quarter	1 Year Ago
19146	200	211	220
19125	164	188	150
19147	152	150	166
19134	146	151	130
19145	139	133	130
19148	133	179	173
19149	130	168	132



Market Update

■ Median Sold Price

- YTD 2017 vs. 2016: 9.7%
- Q1 2017 vs. Q1 2016: 9.7%

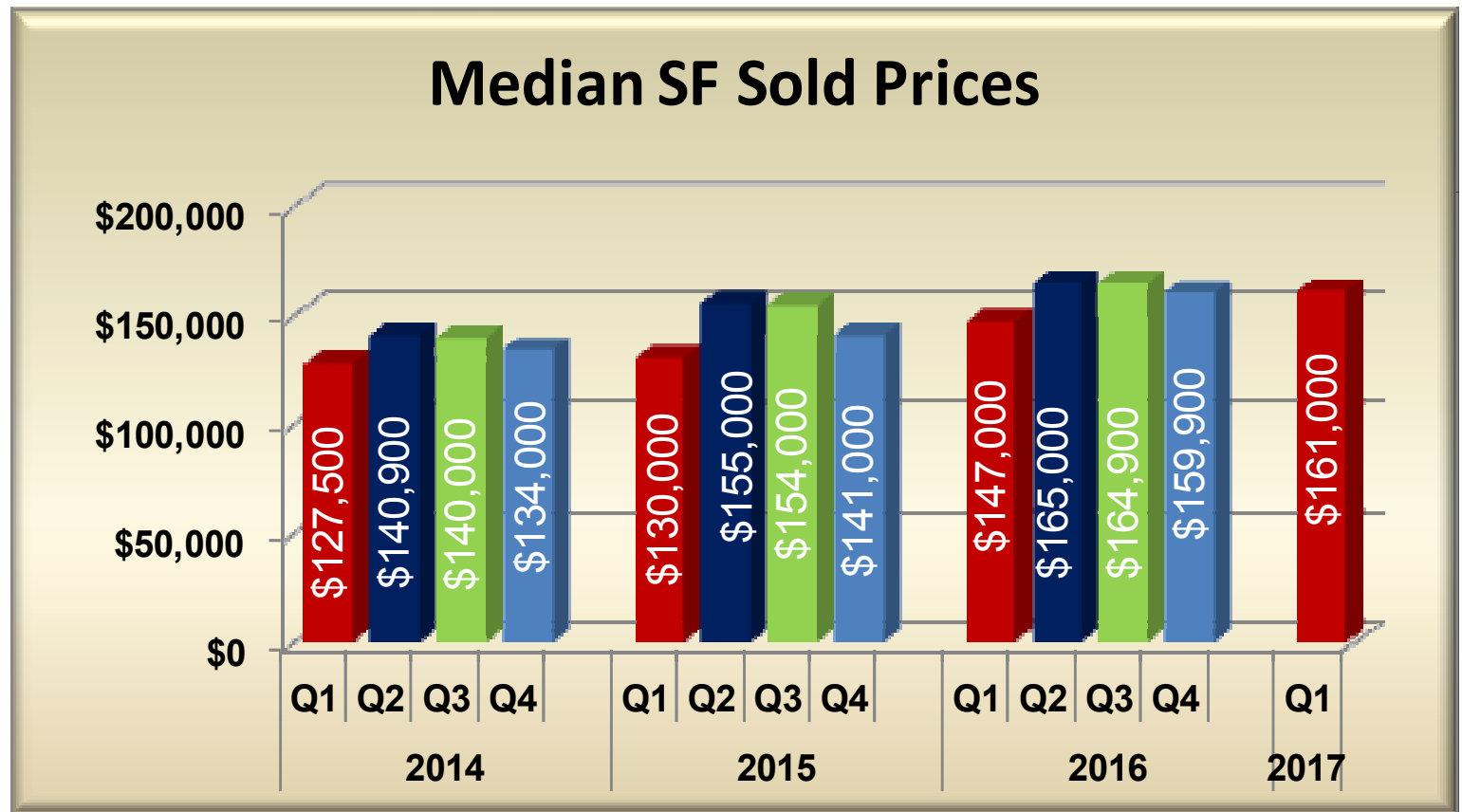




Market Update

■ Median SF Sold Price

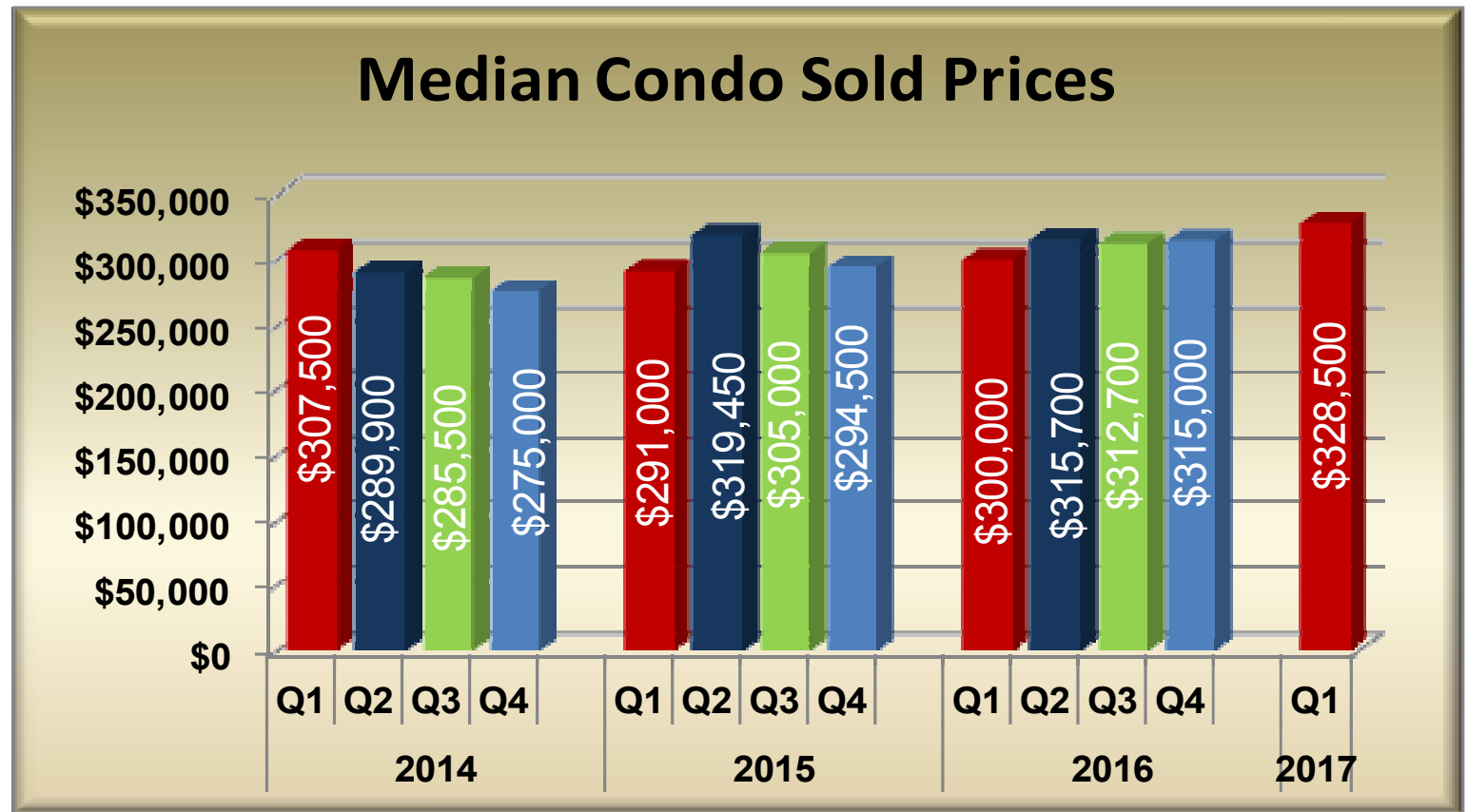
- YTD 2017 vs. 2016: 9.5%
- Q1 2017 vs. Q1 2016: 9.5%





Market Update

- Median Condo Sold Price
 - YTD 2017 vs. 2016: 9.5%
 - Q1 2017 vs. Q1 2016: 9.5%

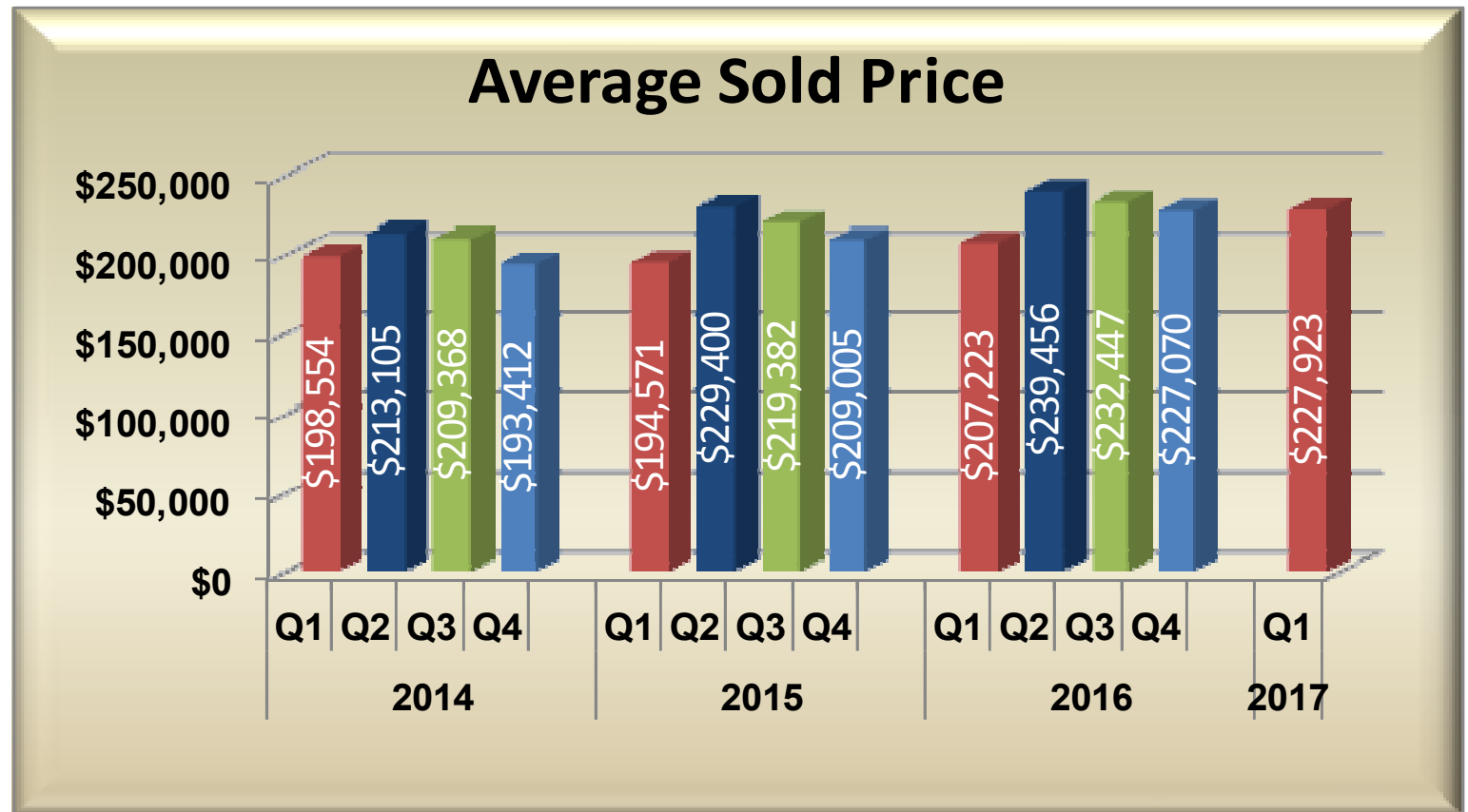




Market Update

■ Average Sold Price

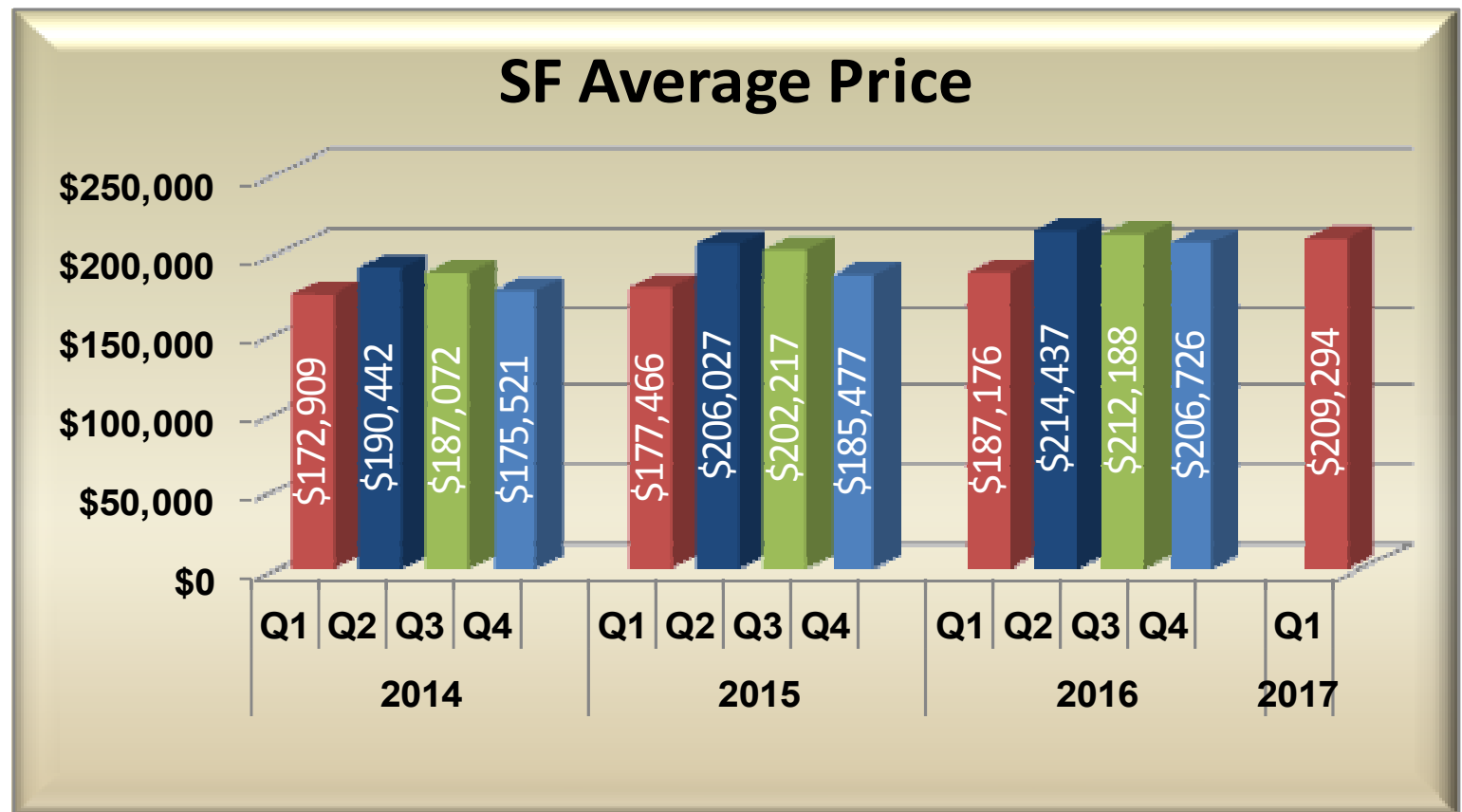
- YTD 2017 vs. 2016: 10.0%
- Q1 2017 vs. Q1 2016: 10.0%





Market Update

- Average Sold Price for Single Family
 - YTD 2017 vs. 2016: 12.4%
 - Q1 2017 vs. Q1 2016: 11.8%

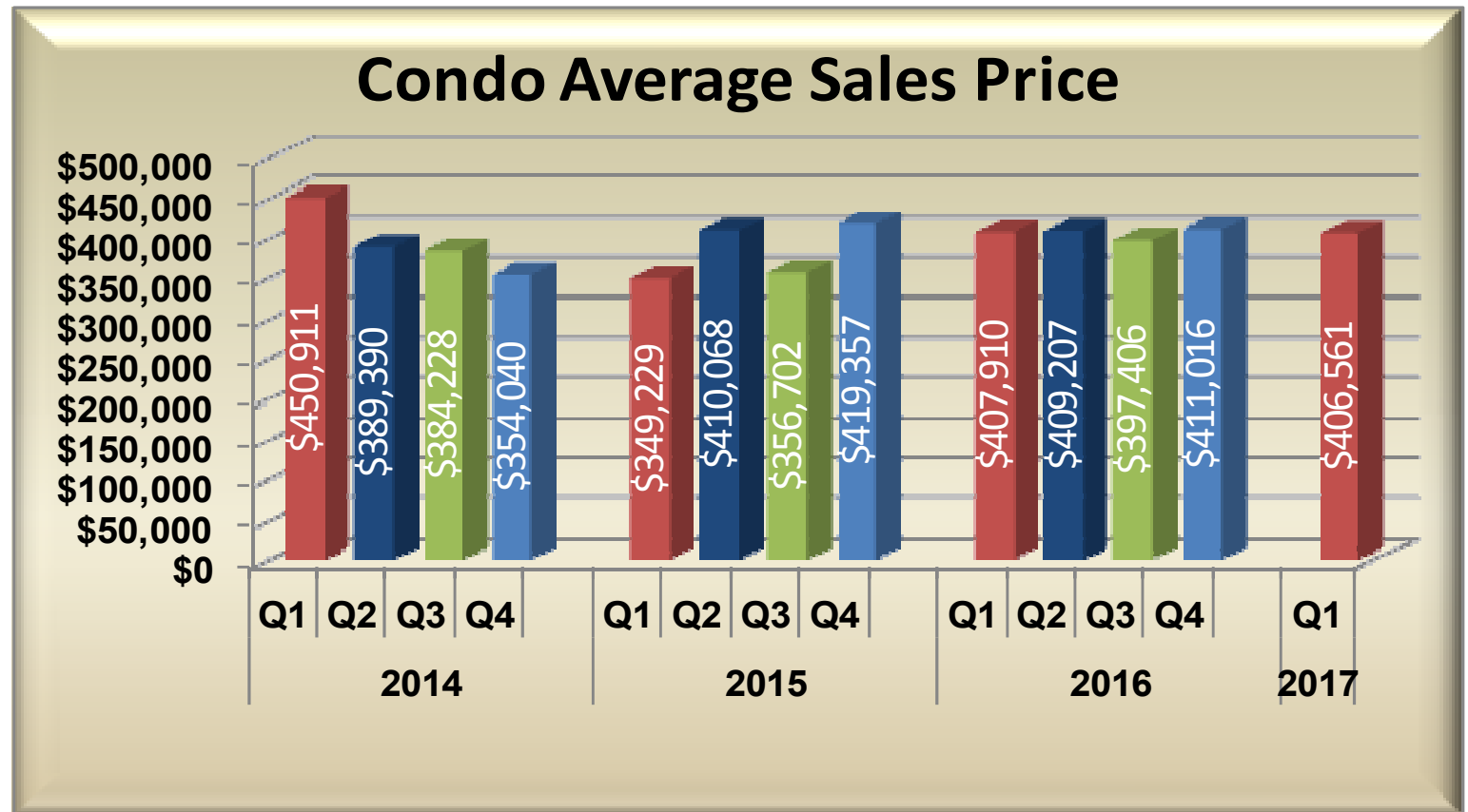




Market Update

■ Average Sold Price for Condos

- YTD 2017 vs. 2016: -0.5%
- Q1 2017 vs. Q1 2016: -0.3%





Market Update

- Highest Average Sold Prices
 - Minimum of 10 Sales this quarter

High Average Sold Price (min. 10 Sales)	Current Quarter	Previous Quarter	1 Year Ago
19102	\$ 772,442	\$ 757,324	\$ 980,686
19103	\$ 737,633	\$ 923,297	\$ 661,192
19118	\$ 728,811	\$ 657,139	\$ 487,350
19106	\$ 616,294	\$ 723,762	\$ 584,317
19147	\$ 475,110	\$ 498,602	\$ 389,573
19123	\$ 468,881	\$ 494,725	\$ 468,229
19130	\$ 424,042	\$ 547,388	\$ 366,994



Market Update

- **Lowest Average Sold Prices**
 - Minimum of 10 Sales this quarter

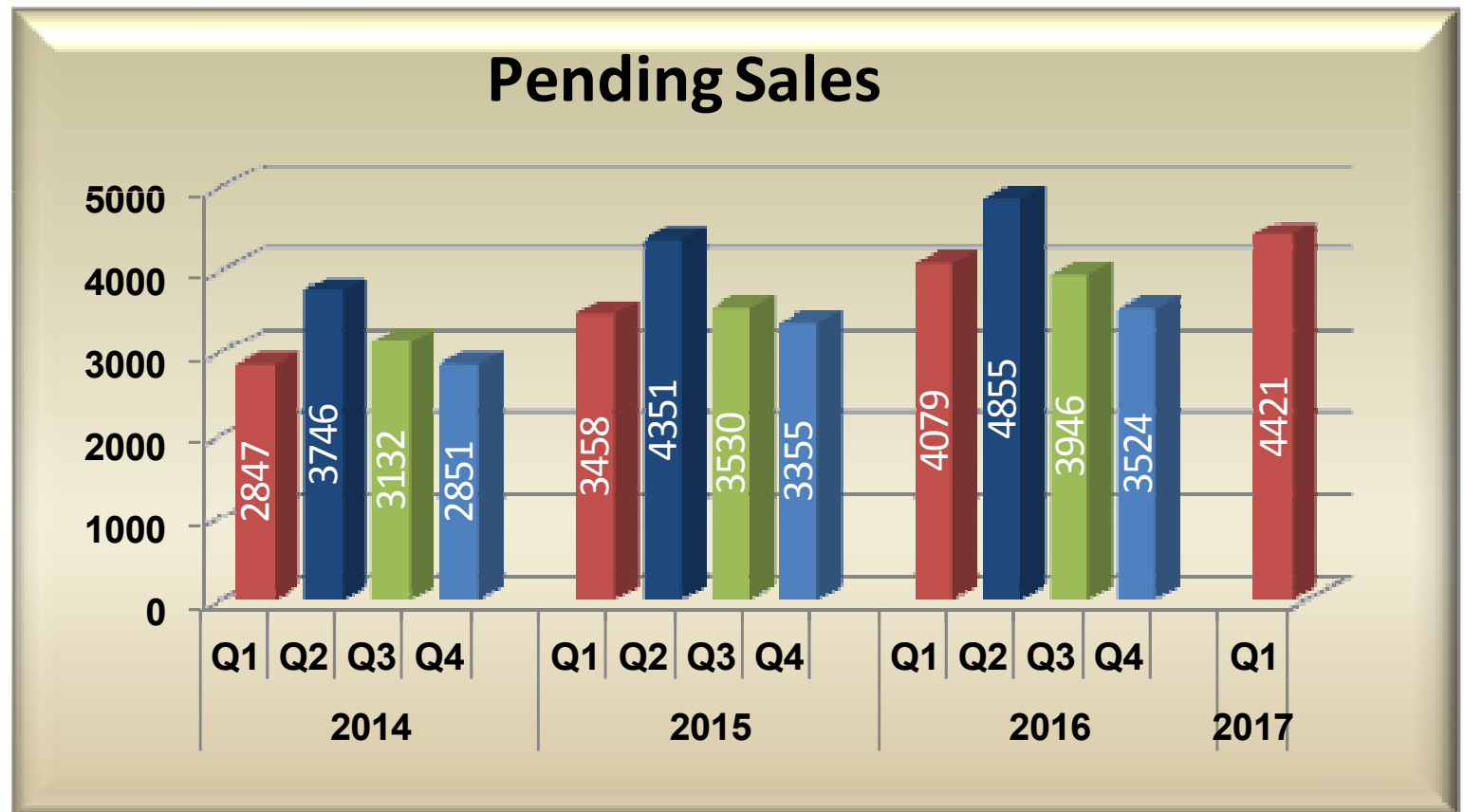
Low Average Sold Price (min. 10 Sales)	Current Quarter	Previous Quarter	1 Year Ago
19132	\$ 35,087	\$ 22,166	\$ 29,364
19140	\$ 43,743	\$ 56,276	\$ 35,852
19142	\$ 48,887	\$ 87,964	\$ 54,307
19139	\$ 66,191	\$ 94,637	\$ 57,830
19120	\$ 78,337	\$ 98,872	\$ 73,921
19124	\$ 78,899	\$ 86,915	\$ 73,011
19135	\$ 96,250	\$ 106,364	\$ 94,036



Market Update

■ Pending Sales

- YTD 2017 vs. 2016: 8.4%
- Q1 2017 vs. Q1 2016: 8.4%

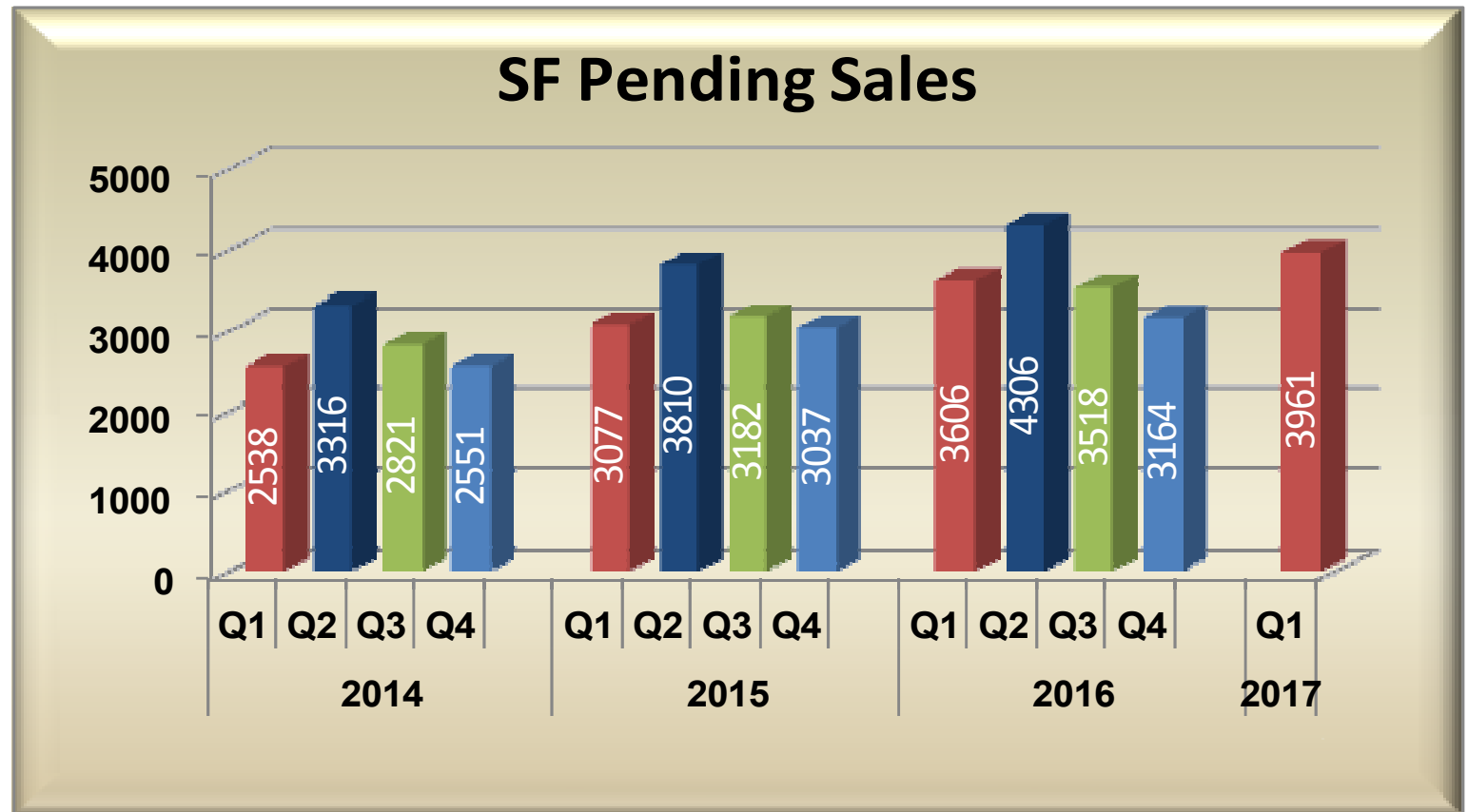




Market Update

■ Single Family Pending Sales

- YTD 2017 vs. 2016: 9.8%
- Q1 2017 vs. Q1 2016: 9.8%

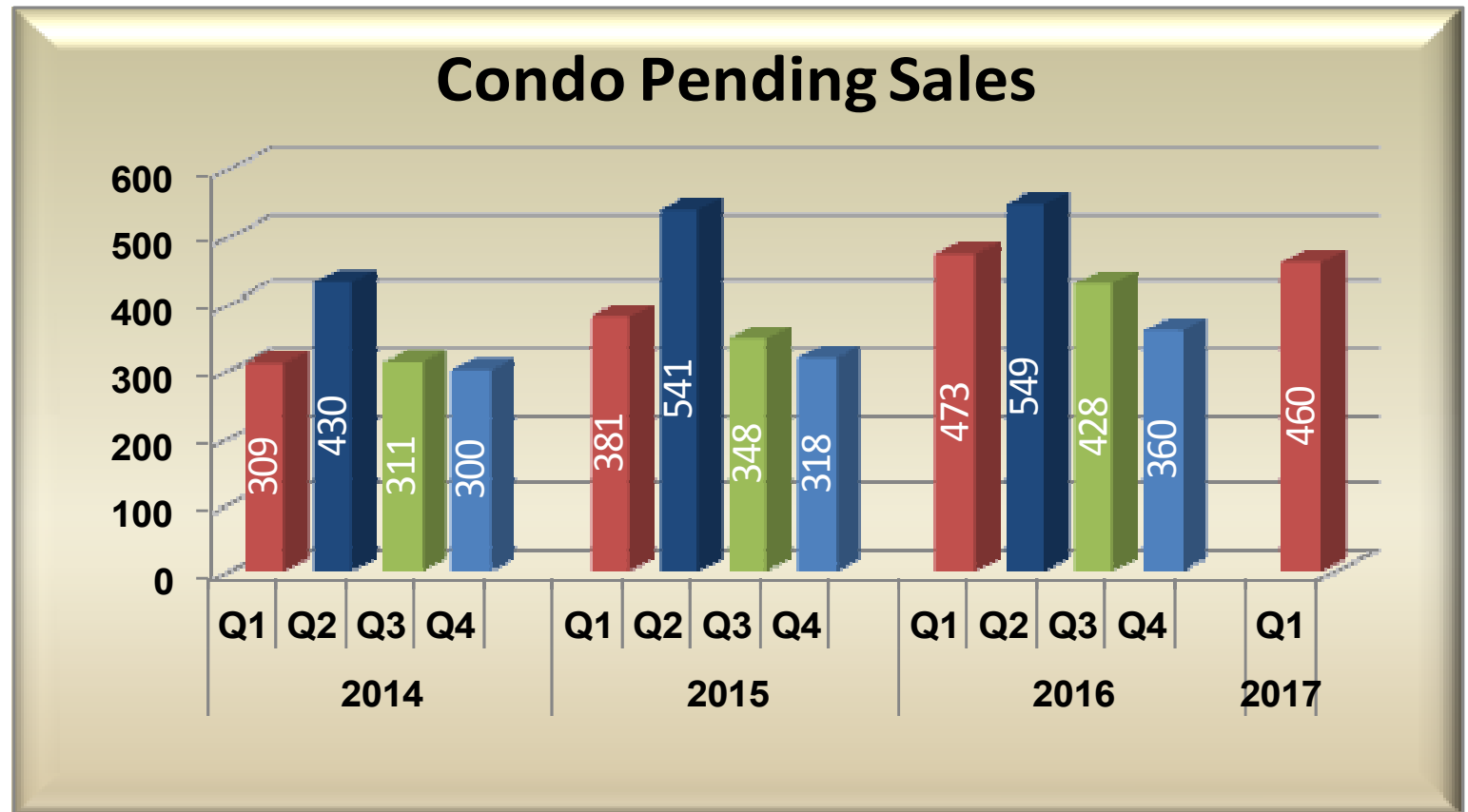




Market Update

Condo Pending Sales

- YTD 2017 vs. 2016: 9.8%
- Q1 2017 vs. Q1 2016: 9.8%

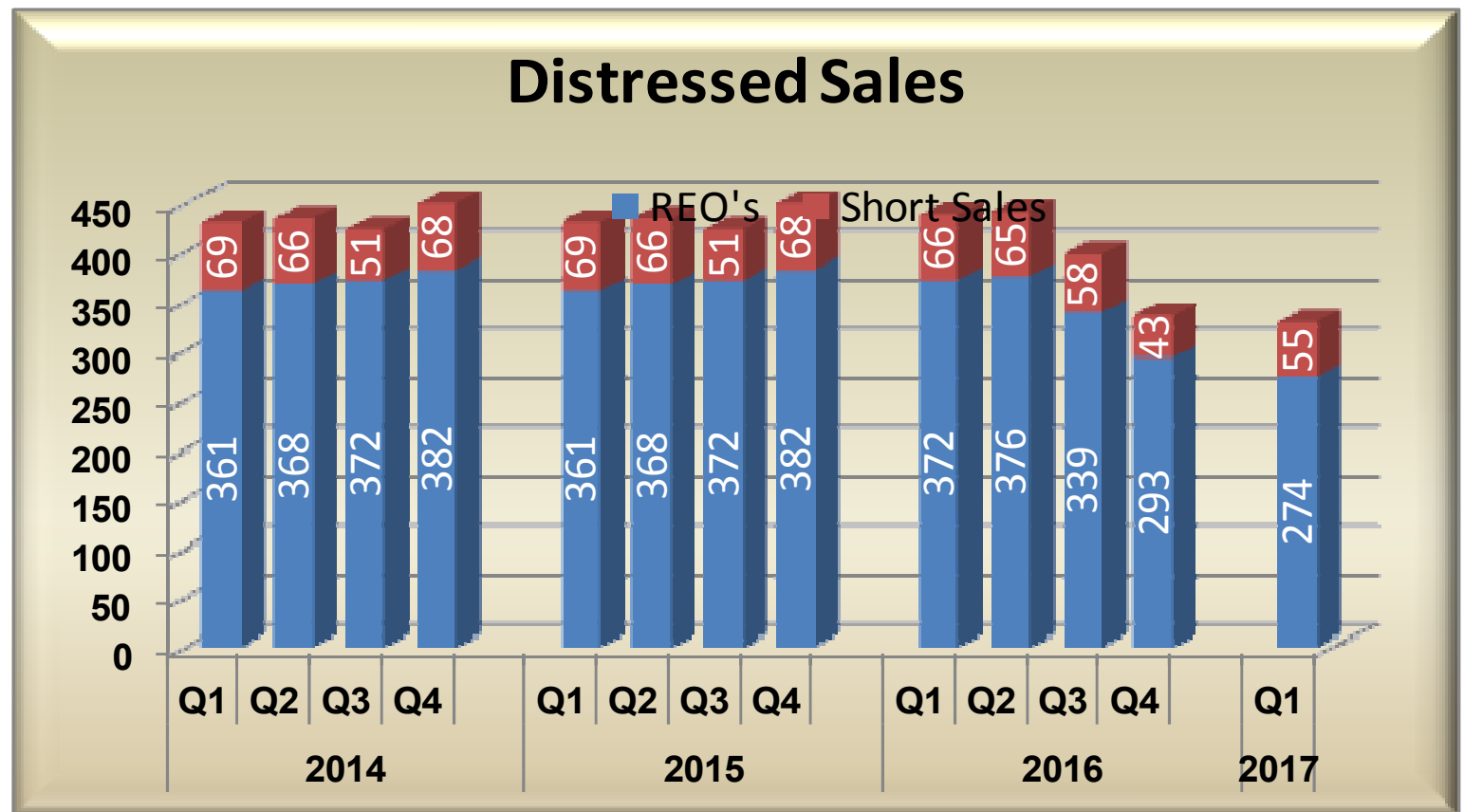




Market Update

Distressed Sales

- YTD 2017 vs. 2016: - 24.9%
- Q1 2017 vs. Q1 2016: -24.9%





Market Update

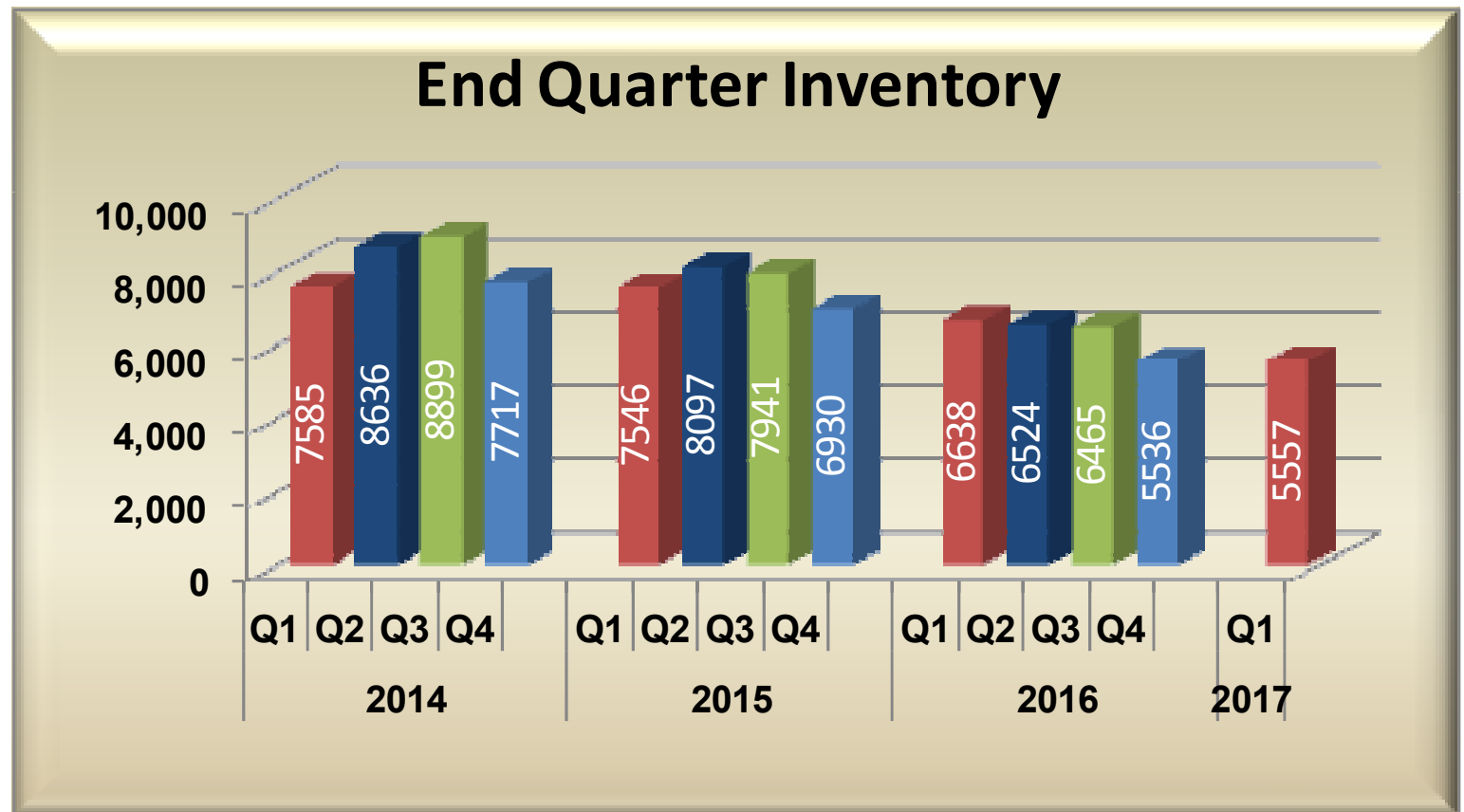
- Most REO's This Quarter

Number of REO's	Current Quarter	Previous Quarter	1 Year Ago
19124	25	25	30
19120	21	15	20
19134	19	16	23
19141	14	9	10
19140	14	4	14
19143	13	19	18
19138	11	14	12



Market Update

- End of Quarter Inventory
 - Q1 2017 vs. Q4 2016: 0.4%
 - Q1 2017 vs. Q1 2016: -16.3%

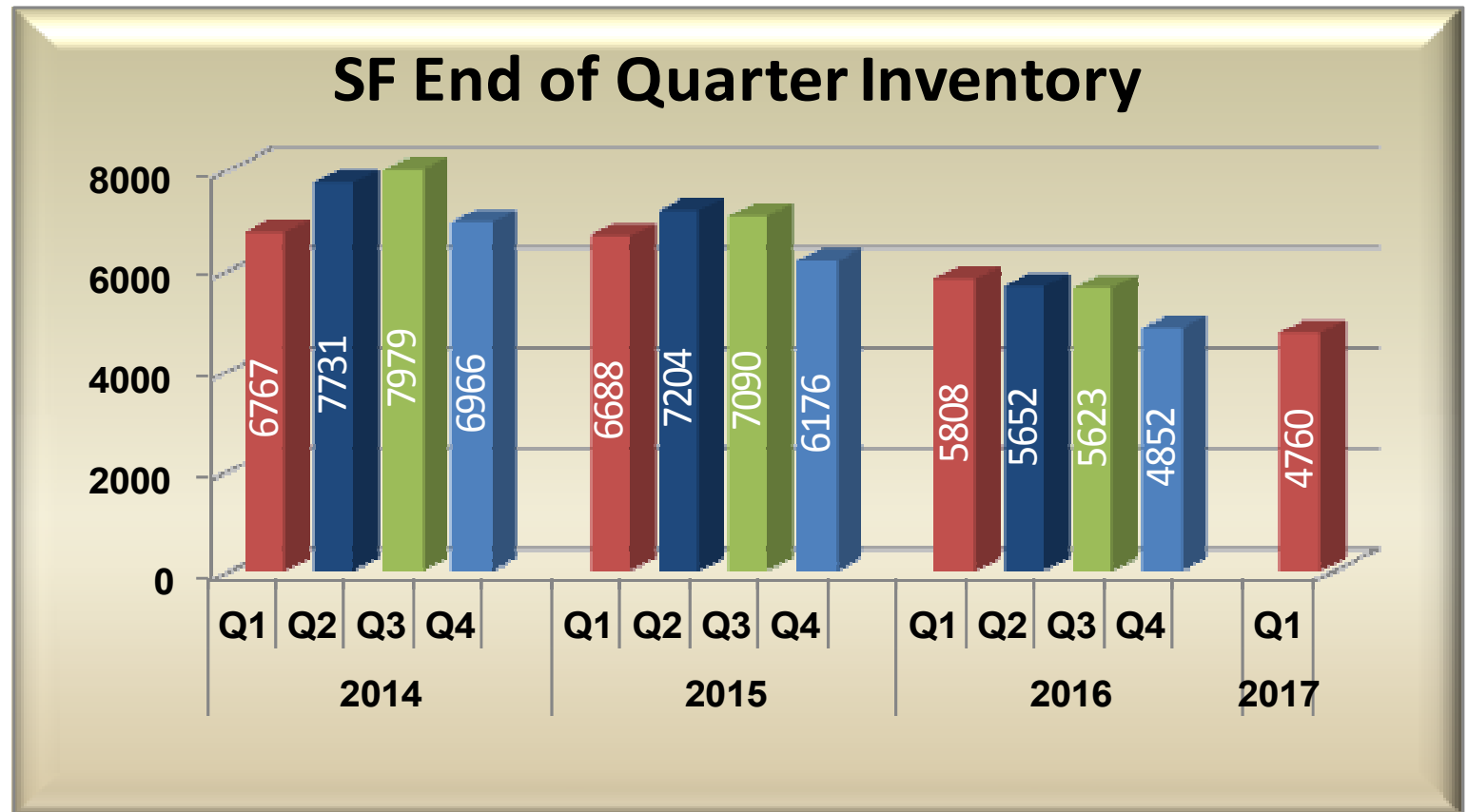




Market Update

■ Single Family End of Quarter Inventory

- Q1 2017 vs. Q4 2016: -1.9%
- Q1 2017 vs. Q1 2016: -18.0%





Market Update

Condo End of Quarter Inventory

- Q1 2017 vs. Q4 2016: 16.5%
- Q1 2017 vs. Q1 2016: -4.0%

