



Schlicher-Kratz Institute

presents

SALESPERSON PRE-LICENSING COURSES:

REAL ESTATE FUNDAMENTALS REAL ESTATE PRACTICE

EVENING CLASS SCHEDULE: *Tuesday and Thursday Evenings*
Hours: 6:00 p.m. - 9:45 p.m.

November 8, 10, 15, 17, 22, **, 29, December 1, 6

** No class on November 24

January 17, 19, 25+, 26, 31, February 2, 7, 9

+ *This class is on a Wednesday*

REAL ESTATE FUNDAMENTALS

REAL ESTATE PRACTICE

WEEKEND CLASS SCHEDULE: *Saturdays and Sundays*

Morning Session:
8:00 a.m. - 1:00 p.m.

Afternoon Session:
1:00 p.m. - 6:00 p.m.

January 14, 15, 21, 22, 28, 29

R.E. FUNDAMENTALS

R.E. PRACTICE

Classes to be held in Philadelphia

at the

Headquarters of The Greater Philadelphia Association of REALTORS®

Penn Treaty Park Place

1341 North Delaware Ave - Suite 200

Philadelphia, PA 19125

www.learnrealestate.com

PHONE (215) 855-1265 or (800) 364-0380 ♦ FAX (215) 855-9332

Eligibility Requirements to Obtain a Pennsylvania Real Estate Salesperson License:

- Be at least 18 years old
- Complete 4 educational credits (total of 60 hours) in real estate courses - our classes are entitled *Real Estate Fundamentals & Real Estate Practice*
- Successfully pass the state exam
- Submit to Real Estate Commission a Salesperson Initial License Application and a criminal background check.

Course Completion Requirements: Student must attend a minimum of 80% of the course time and pass our written exam. It is suggested that the student attend 100% of class time. Transcripts will be issued when student completes the course requirements.

Refund Policy: Schlicher-Kratz Institute's refund policy shall be as follows: Tuition for accredited courses will be refunded in full if cancellation occurs prior to the first class. If cancellation occurs after the first class, tuition will be refunded on a complete pro rata basis. No refund will be given for books.

How to Register:

- Pre-registration is required. Failure to pre-register may result in students being unable to attend class due to limited enrollment.
- Registration may be completed by phone, fax, or mail.
- Payment may be made by check, money order, cash, or credit card. We accept Visa, MasterCard, American Express, or Discover.
- After your registration has been processed, a confirmation and receipt letter will be mailed.

APPLICATION (please print)

NAME : First _____ Middle _____ Last _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

PRIMARY PHONE _____ ALTERNATE PHONE _____

EMAIL ADDRESS - Please print clearly - _____

<u>COURSES</u>	<u>LOCATION</u>	<u>START DATE</u>	<u>COST</u>
____ Real Estate FUNDAMENTALS	PHILADELPHIA	_____	\$195.00
____ Real Estate PRACTICE	PHILADELPHIA	_____	\$195.00
____ Required Books and Materials:			\$ 80.00
Textbook: <i>Basic Principles of Real Estate</i> , 10th Edition			
Textbook: <i>The 16 Day Real Estate Math Book</i> , 7th Edition			
<i>The Vocabulary Words of Real Estate</i> (Check one: __Cassette tapes or __CD)			
____ Text (optional): <i>Pennsylvania Real Estate Exam Preparation Manual</i>			\$ 45.00

TOTAL AMOUNT DUE _____

**** Payment is Required with Registration. Please indicate your payment preference.****

Check Enclosed - Made payable to *Schlicher-Kratz Institute*

Credit Card - (*Visa, M/C, Discover*) # _____ ----- Exp. Date _____

Credit Card Billing Address (if different from above): _____

Mail Application and Payment to : SKI, INC., P.O. Box 176, Lansdale, PA 19446

OR Fax to: (215) 855-9332

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