



Schlicher-Kratz Institute

Independent Provider of Education and Training since 1975

presents

SALESPERSON PRE-LICENSING COURSES: REAL ESTATE FUNDAMENTALS REAL ESTATE PRACTICE

EVENING CLASS SCHEDULE: *Tuesday and Thursday Evenings*
Hours: 6:00 p.m. - 9:45 p.m.

November 16, 21, **, 28, 30, December 5, 7, 12, 14 (*No class on 11/23)	REAL ESTATE FUNDAMENTALS
January 16, 18, 23, 25, 30, February 1, 6, 8	REAL ESTATE PRACTICE
February 15, 20, 22, 27, March 1, 6, 8, 13	REAL ESTATE FUNDAMENTALS

WEEKEND CLASS SCHEDULE: *Saturdays and Sundays*

Morning Session: 8:00 a.m. - 1:00 p.m.	Afternoon Session: 1:00 p.m. - 6:00 p.m.
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December 2, 3, 9, 10, 16, 17	R.E. FUNDAMENTALS	R.E. PRACTICE
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Classes to be held in Philadelphia

at the

Headquarters of The Greater Philadelphia Association of REALTORS®
Penn Treaty Park Place
1341 North Delaware Ave - Suite 200
Philadelphia, PA 19125

Schlicher-Kratz Institute
Phone (215) 855-1265 ♦ www.learnrealestate.com

Eligibility Requirements to Obtain a Pennsylvania Real Estate Salesperson License:

- Be at least 18 years old
- Complete 4 educational credits (total of 60 hours) in real estate courses - our classes are entitled *Real Estate Fundamentals & Real Estate Practice*
- Successfully pass the state exam
- Submit to Real Estate Commission a Salesperson Initial License Application and a criminal background check.

Course Completion Requirements: Student must attend a minimum of 80% of the course time and pass our written exam. It is suggested that the student attend 100% of class time. Transcripts will be issued when student completes the course requirements.

Refund Policy: No refund will be given for received books, tapes, CDs, other materials or the license review prep courses. Tuition for accredited courses will be refunded in full, if cancellation occurs prior to the first class. For students who withdraw prior to the start of the third class meeting, tuition will be refunded on a complete pro-rata basis. No refunds will be made after the start of the third class meeting.

How to Register:

- Pre-registration is required. Failure to pre-register may result in students being unable to attend class due to limited enrollment.
- Registration may be completed by phone, fax, email, or mail.
- Payment may be made by check, money order, cash, or credit card. We accept Visa, MasterCard, or Discover.
- After your registration has been processed, a confirmation will be emailed

APPLICATION (please print)

NAME : First _____ Middle _____ Last _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

EMAIL ADDRESS - Please print clearly - _____

PRIMARY PHONE _____ ALTERNATE PHONE _____

<u>COURSES</u>	<u>LOCATION</u>	<u>START DATE</u>	<u>COST</u>
____ Real Estate FUNDAMENTALS	Philadelphia	_____	\$195.00
____ Real Estate PRACTICE	Philadelphia	_____	\$195.00
____ Required Books and Materials:			\$ 80.00
Textbook: <i>Basic Principles of Real Estate</i> , 12th Edition			
Textbook: <i>The 16 Day Real Estate Math Book</i> , 9th Edition			
<i>The Vocabulary Words of Real Estate</i> , (CD)			
____ Text (optional): <i>Pennsylvania Real Estate Exam Preparation Manual</i> , 10th Edition			\$ 45.00

TOTAL AMOUNT DUE _____

**** Payment is Required with Registration. Please indicate your payment preference.****

Check Enclosed - Made payable to *Schlicher-Kratz Institute*

Credit Card - (*Visa, M/C, Discover*) # _____ Exp. Date _____

Security Code (CVV) _____ Billing Address _____

Register via:

Phone: (215) 855-1265; office hours Monday-Friday, 8:30 am - 4:30 pm **OR**

Mail: Schlicher-Kratz Institute, 515 Stump Road - Suite #220, North Wales, PA 19454 **OR**

Email: sk@learnrealestate.com **OR**

Fax: (215) 855-9332

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